



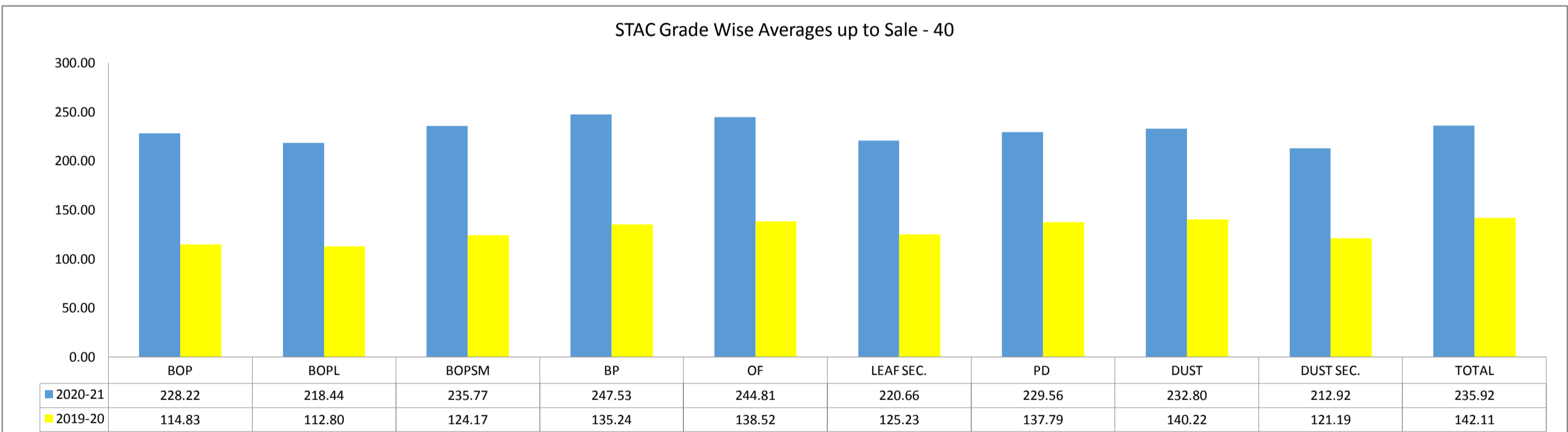
J THOMAS & COMPANY PRIVATE LIMITED
SILIGURI MARKET SYNOPSIS - Sale 40(2020)

Market Report	
LEAF	DUST
* Market witnessed fair demand. * All sorts sold irregularly easier following quality and noticed high percentage of withdrawals.	* Market witnessed fair demand. * All sorts tended easier following quality.

Buying Analysis	
LEAF	DUST
* Western India operated on the liquoring sorts. * HUL & TCPL operated * Other locals and packeteers lent fair support.	* Western India operated on the liquoring sorts. * HUL silent * TCPL selective

	AUCTION AVERAGES								
	2020/21			2019/20			UPTO Sale 40		
	Sale 40	Sale 39	+/-	Sale 40	Sale 39	+/-	2020/21	2019/20	2018/19
LEAF	225.79	240.83	-15.04	-	129.26	129.26	236.93	142.26	142.31
DUST	213.14	229.37	-16.23	-	127.96	127.96	227.27	134.90	141.53
TOTAL	224.61	239.55	-14.94	-	129.10	129.10	235.71	141.38	142.21

	SALE	STAC AUCTION AVERAGES							
		33	34	35	36	37	38	39	40
		2020/21	2019/20	2020/21	2019/20	2020/21	2019/20	2020/21	2019/20
LEAF	2020/21	245.51	249.01	255.66	254.49	252.53	248.15	240.83	225.79
	2019/20	134.62	131.04	133.17	133.31	132.83	133.13	129.26	-
DUST	2020/21	243.14	246.56	249.52	248.46	242.82	240.13	229.37	213.14
	2019/20	132.05	127.94	124.39	130.67	127.40	127.64	127.96	-
TOTAL	2020/21	245.22	248.69	254.97	253.77	251.41	247.18	239.55	224.61
	2019/20	134.31	130.64	132.27	132.98	132.22	132.39	129.10	-

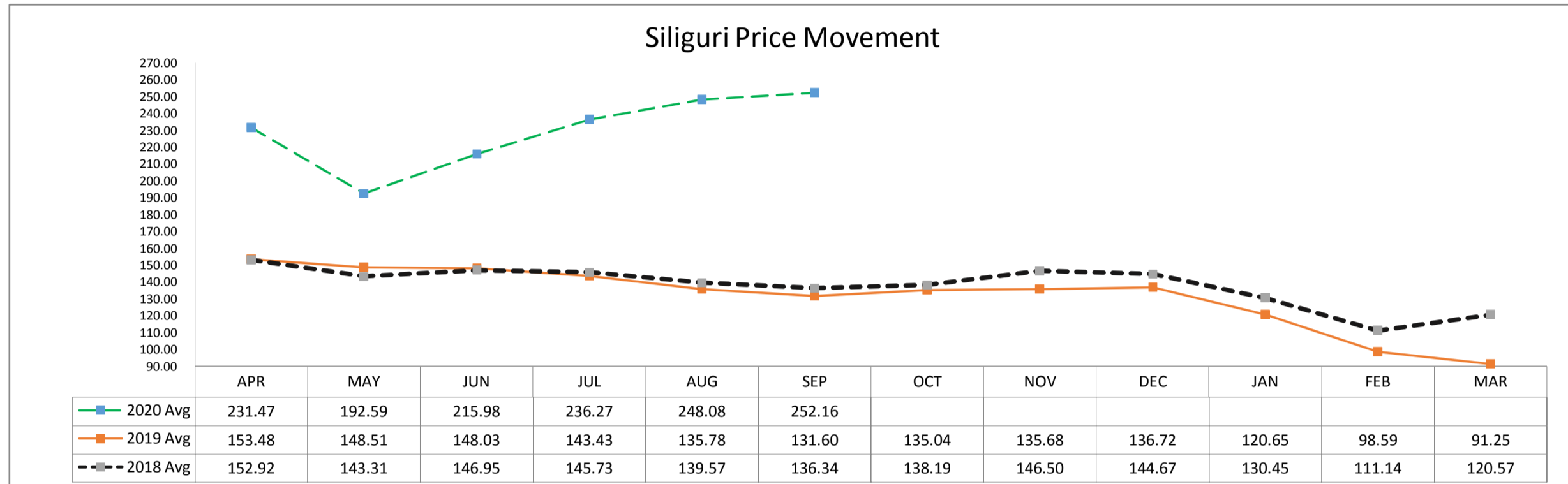


OFFER / SOLD QUANTITY & AVERAGE PRICE (2020/21)												
	THIS SALE				LAST SALE				UPTO Sale 40			
	OFFERED	SOLD	AVG.	OUT %	OFFERED	SOLD	AVG.	OUT %	OFFERED	SOLD	AVG.	OUT %
BROKENS	2906299.2	1320680.0	226.86	55%	2602927.4	1514568.4	242.57	42%	45693335.0	38424594.0	238.22	16%
FANNINGS	925075.4	298317.8	225.14	68%	850839.2	424990.2	241.33	50%	15236648.5	11929253.8	239.60	22%
LEAF SEC.	84178.8	50046.6	213.53	41%	334256.2	232088.4	228.53	31%	1542931.8	1382582.0	216.53	10%
LEAF TOTAL	3915553.4	1669044.4	226.15	57%	3788022.8	2171647.0	240.83	43%	62472915.3	51736429.80	237.96	17%
	THIS SALE				LAST SALE				TO DATE			
	OFFERED	SOLD	AVG.	OUT %	OFFERED	SOLD	AVG.	OUT %	OFFERED	SOLD	AVG.	OUT %
DUST	388865.2	147290.1	214.42	62%	386888.1	213411.1	232.90	45%	7853352.7	6538271.8	230.50	17%
DUST SEC.	84917.8	39122.5	208.32	54%	85154.5	60346.9	216.89	29%	1753331.9	1471967.4	212.92	16%
DUST TOTAL	473783.0	186412.6	213.14	61%	472042.6	273758.0	229.37	42%	9606684.60	8010239.20	227.27	17%
TOTAL	4389336.4	1855457.0	224.85	58%	4260065.4	2445405.0	239.55	43%	72079599.9	59746669.00	236.53	17%

OFFER / SOLD QUANTITY & AVERAGE PRICE												
LEAF	THIS SALE				LAST SALE				UPTO Sale 40			
	OFFERED	SOLD	AVG.	OUT %	OFFERED	SOLD	AVG.	OUT %	OFFERED	SOLD	AVG.	OUT %
2020-21	3915553.4	1669044.4	226.15	57%	3788022.8	2171647.0	240.83	43%	62472915.3	51736429.8	237.96	17%
2019-20	-	-	-	-	4521314.0	3406260.2	129.26	25%	74377552.4	54322049.8	144.29	27%
DUST	THIS SALE				LAST SALE				TO DATE			
	OFFERED	SOLD	AVG.	OUT %	OFFERED	SOLD	AVG.	OUT %	OFFERED	SOLD	AVG.	OUT %
2020-21	473783.0	186412.6	213.14	61%	472042.6	273758.0	229.37	42%	9606684.6	8010239.2	227.27	17%
2019-20	-	-	-	-	655427.1	486126.8	127.96	26%	9380612.3	6659178.5	138.34	29%
TOTAL	THIS SALE				LAST SALE				TO DATE			
	OFFERED	SOLD	AVG.	OUT %	OFFERED	SOLD	AVG.	OUT %	OFFERED	SOLD	AVG.	OUT %
2020-21	4389336.4	1855457.0	224.85	58%	4260065.4	2445405.0	239.55	43%	72079599.9	59746669.0	236.53	17%
2019-20	-	-	-	-	5176741.1	3892387.0	129.10	25%	83758164.7	60981228.3	143.64	27%

% OF TEAS SOLD	PRICE RANGE									
	LEAF					DUST				
	2020/21		UP TO Sale 40			2020/21		UP TO Sale 40		
	Sale 40	Sale 39	2020/21	2019/20	2018/19	Sale 40	Sale 39	2020/21	2019/20	2018/19
BELOW 100	0.0	0.0	0.1	13.5	6.4	0.0	0.0	0.4	10.8	3.7
BETWEEN 100.00-119.99	0.0	0.0	0.6	28.4	31.3	0.0	0.0	0.6	25.9	20.5
BETWEEN 120.00-139.99	0.0	0.0	1.1	13.6	15.8	0.0	0.0	1.5	22.5	29.7
BETWEEN 140.00-159.99	0.1	0.0	2.3	9.1	12.5	0.0	0.0	4.0	14.6	19.3
BETWEEN 160.00-179.99	0.34	0.3	5.6	11.8	14.7	3.0	0.0	4.5	12.9	13.5
BETWEEN 180.00-199.99	11.1	1.13	5.5	11.7	10.7	18.0	2.6	6.4	9.4	9.0
BETWEEN 200.00-219.99	33.8	18.4	10.6	6.1	5.6	42.7	28.8	16.6	3.2	3.6
BETWEEN 220.00-239.99	25.1	31.8	26.8	3.3	2.2	26.9	36.4	23.2	0.7	0.6
BETWEEN 240.00-259.99	17.0	26.4	17.5	1.7	0.7	7.2	25.2	24.3	0.0	0.1
BETWEEN 260.00-279.99	7.3	14.7	16.6	0.8	0.2	2.2	6.5	14.3	0.0	0.0
BETWEEN 280.00-299.99	5.1	4.7	8.9	0.1	0.0	0.0	0.6	2.8	0.0	0.0
300 AND ABOVE	0.0	2.6	4.3	0.0	0.0	0.0	0.4	0.8	0.0	0.0

SALE NO	FUTURE FRESH OFFERING (IN PACKAGES)								
	THIS YEAR-2020			LAST YEAR-2019			DIFFERENCE		
	LEAF	DUST	TOTAL	LEAF	DUST	TOTAL	LEAF	DUST	TOTAL
41	116246	13561	129807	110508	14921	125429	116246	13561	129807
42	115919	13776	129775	110301	14917	125337	5618	-1141	4438
44	114796	15287	130103	69038	7620	125337	76658	7667	4766
TOTAL	346961	42624	389685	179339	22537	250674	167622	20087	139011



STAC BUYING (ALL TEAS) FOR THE Sale 40											
	CTC LEAF			DUST				TOTAL			
	Sale 40										
OFFER	39,15,553.4			4,73,783.0				43,89,336.4			
SOLD	18,01,181.4			1,86,412.6				19,87,594.0			
SOLD %	46%			39%				45%			
ZONE	KGS	AVG	%	ZONE	KGS	AVG	%	ZONE	KGS	AVG	%
N.India	4,20,210.8	222.01	23%	W.India	66,936.9	213.17	36%	N.India	4,61,289.6	220.52	23%
R.Pack	3,63,498.0	234.82	20%	N.India	41,078.8	205.27	22%	R.Pack	3,72,832.6	233.91	19%
W.India	2,83,791.6	229.00	16%	Local	33,976.6	216.97	18%	W.India	3,50,728.5	225.98	18%
Local	2,81,761.0	226.06	16%	Others	26,331.3	221.98	14%	Local	3,15,737.6	225.08	16%
HUL	1,50,371.0	216.55	8%	R.Pack	9,334.6	198.45	5%	HUL	1,50,371.0	216.55	8%
Others	1,00,583.6	227.10	6%	TGBL	5,863.6	218.01	3%	Others	1,26,914.9	226.04	6%
TCPL	99,745.4	194.38	6%	C.India	2,890.8	236.45	2%	TGBL	1,05,609.0	195.69	5%
Packeteers	88,437.8	242.83	5%					Packeteers	88,437.8	242.83	4%
C.India	12,782.2	242.07	1%					C.India	15,673.0	241.03	1%
TOTAL	18,01,181.4	225.79		TOTAL	1,86,412.6	213.14		Grand Total	19,87,594.0	224.61	

DOOARS BATTING ORDER (STAC+CTTA) Sale 14 TO 40				
MARK	2020-21		2019-20	
	KGS	AVG	KGS	AVG
GULIMA	550116.6	307.75	606976.7	222.53
KARTICK	220637.7	307.68	192875.1	231.76
GHATIA ROYAL	191855.9	300.85	272126.5	228.72
BARADIGHI	405971.3	299.39	391280.6	223.87
PAHARGOOMIAH	421448.2	294.96	601374.7	227.74
ANANDAPUR ROYAL	149636.9	290.87	91416.8	206.52
RYDAK	463792.6	288.51	474610.4	206.36
CHULSA	265994.3	286.53	145391.3	189.00
DALGAON	547400.0	286.19	486768.9	211.00
JITI	483539.4	285.41	633831.4	196.12
DIANA RAMBARI	188716.8	282.80	174773.0	212.16
NANGDALA	279622.7	282.59	225086.7	206.16
KUMARGRAM	395043.6	282.40	487639.2	196.07
HOPE	380239.1	282.38	245060.3	202.19
NOWERA NUDDY	269604.2	281.06	281692.9	191.88
NEW DOOARS	330072.4	280.18	641753.6	181.19
ARYAMAN SPECIAL	97730.8	278.76	134292.8	169.77
DANGUAJHAR	379817.8	278.71	542512.4	194.24
CHALOUNI	282732.9	278.02	340220.4	184.65
AIBHEEL	588544.4	275.24	726945.6	191.73
DEBPARA (SPECIAL)	43279.3	274.26	89560.6	182.57
BINAGURI	723817.4	273.94	799871.7	202.08
SANKOS	406353.2	273.90	449084.3	189.07
MATRI GOLD	238878.6	273.52	324931.0	191.82
KARBALLA	213641.6	272.92	401690.6	182.95

* Above 30,000 Kgs.

